

## CORPORATE CLIENTS NEW STRUCTURE



ENERGY &  
UTILITIES

**LARS QUANDEL**



LOGISTICS &  
INFRASTRUCTURE

**ROLAND SCHWAB**



TRADE

**MICHAEL  
ROTHERHÜSER**



FOOD  
INDUSTRY

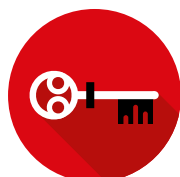


INDUSTRY &  
SERVICES

**CHRISTIAN ALPERT**



HEALTH  
CARE



WEALTH  
MANAGEMENT

**OLIVER NECKEL**



*“In a fiercely contested market we must distinguish ourselves from the competition. That is also why we realigned our Corporate Clients division in 2015, directing its focus on sectors with which we are particularly familiar so we can apply all our know-how for the benefit of our clients.”*



**PATRICK MILJES,**  
HEAD OF  
CORPORATE CLIENTS

As a bank for entrepreneurs we focus mainly on upper medium-sized companies in Germany: owner-managed companies with annual sales above € 100 million. In 2015, we restructured our Corporate Client business with a view to continuing to offer first-class service in a highly competitive market. By concentrating on the sectors of **ENERGY & UTILITIES, INFRASTRUCTURE & LOGISTICS, TRADE & FOOD, HEALTH CARE, INDUSTRY & SERVICES AS WELL AS WEALTH MANAGEMENT**, we are focussing on the areas we are particularly familiar with. Here, we have many years of experience and see good prospects. Our former Corporates, Renewable Energies, Infrastructure and Wealth Management divisions have now been pooled in the new Corporate Clients division in order to further strengthen their cooperation.

ALMOST  
**3,000**  
CLIENTS ACROSS GERMANY

200 EMPLOYEES AT **7** LOCATIONS IN GERMANY